



IMC-SoCal Newsletter

Institute of Management Consultants Southern California Chapter

January 2006

Member News

NETWORKING WITH OTHER CONSULTANTS

During our year long association with IMC, after joining membership, from the National Bureau of Management Consultants, my wife and partner, Ann Frey, made great use of working with other IMC members. We exchanged ideas, referred other members to our clients when we could not fill their needs and in general, networked to the fullest extent.

Being small business coaches and consultants to management, we have had the opportunity to assist many types of industries over the past 25 years. I serve as a business coach and my wife, Ann, helps small and medium size companies with office re- organization.

As we are about to retire, we hope we have made our mark helping entrepreneurs and small business owners become successful in their business start ups. If thank you letters and kind words are any indication of achieving success, then we have reached our goals. The secret of our success is working with other consultants and emphasizing networking every opportunity that presents itself. Our profuse gratitude is extended to the many IMC members whom we have had the pleasure of working along side of.

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